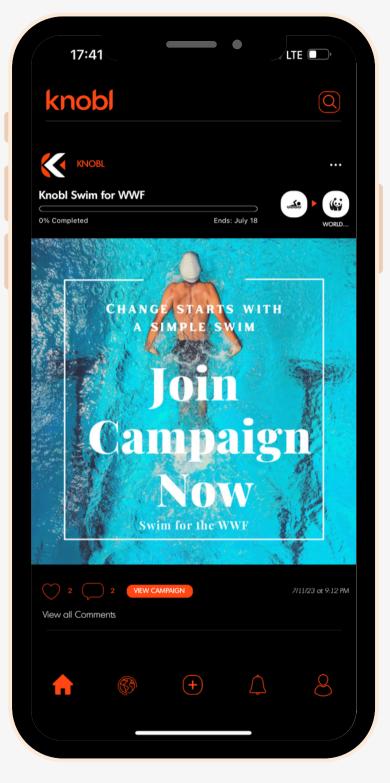


Knobl transforms everyday activities into corporate giving donations, leveraging tech and AI to enhance employee engagement and elevate customer retention.







## Problem

- **79%** of employees are disengaged at work
- Companies lose **233%** in customer loyalty
- This costs businesses **\$450** billion annually

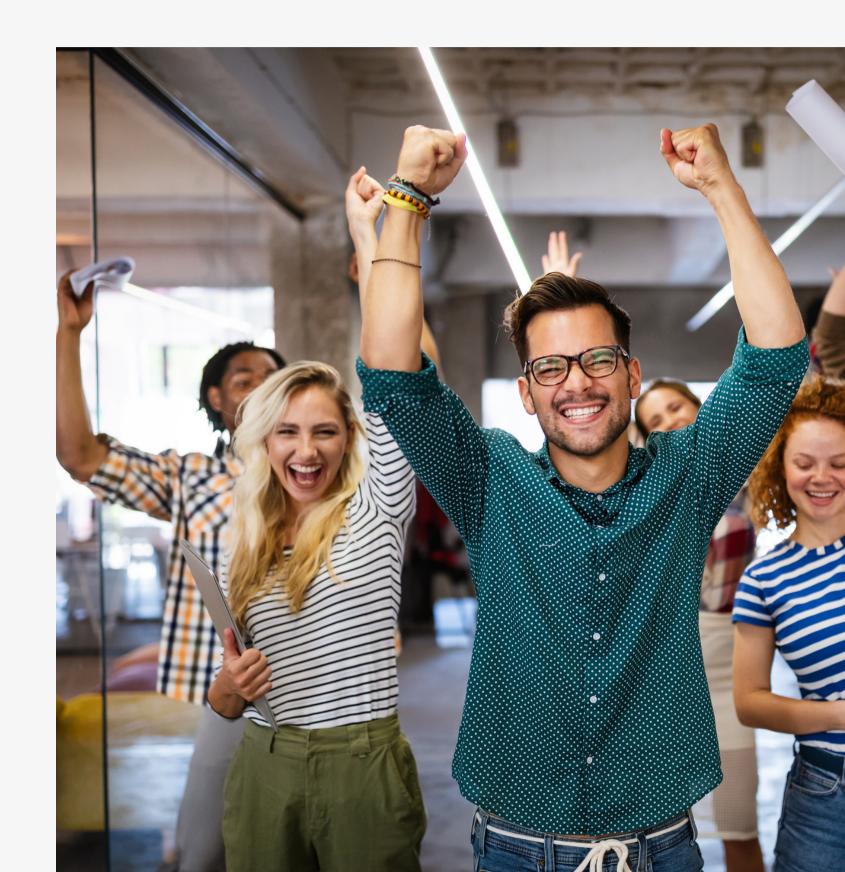
Market Validation Business Model Knobl Team





## Picture this...

- The future of work where employee engagement drives business growth.
- Organic social media engagement thrives both internally with employees and externally with customers.
- As a company, you do what you do best, while serving the world.

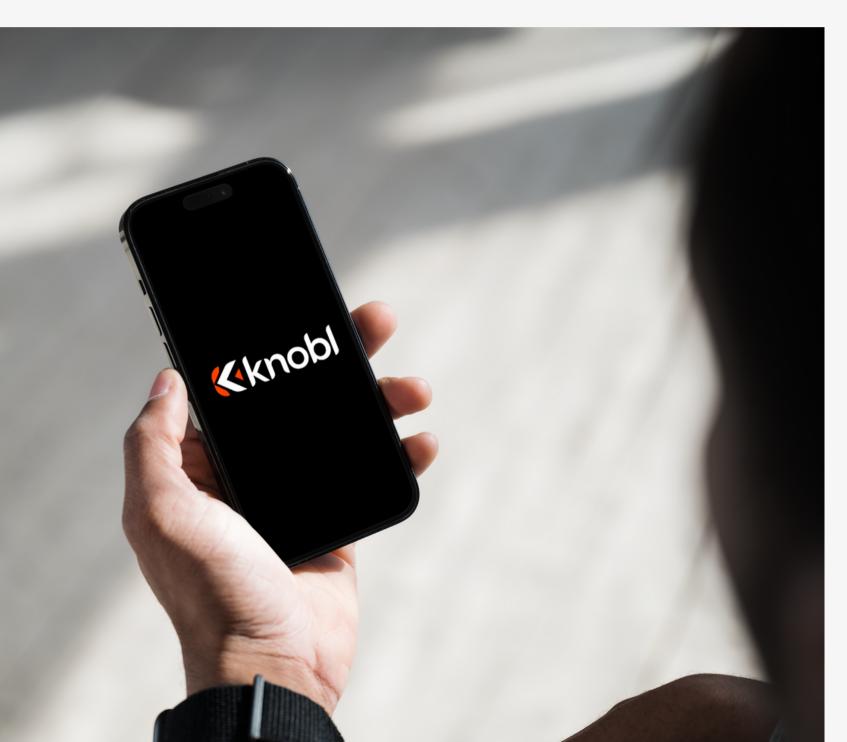


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**Product Overview** 

## Solution



#### **Knobl App**

- brand loyalty.

Market **Business** Validation Model

Knobl Team

• Elevates Employee Engagement: Boosts satisfaction and reduces turnover by providing a platform that actively engages employees in corporate giving initiatives.

• Increases Customer Retention: Involves customers in corporate giving efforts, fostering a sense of community and loyalty.

• Unified Causes: Support causes endorsed by both employees and customers, creating a shared commitment that strengthens

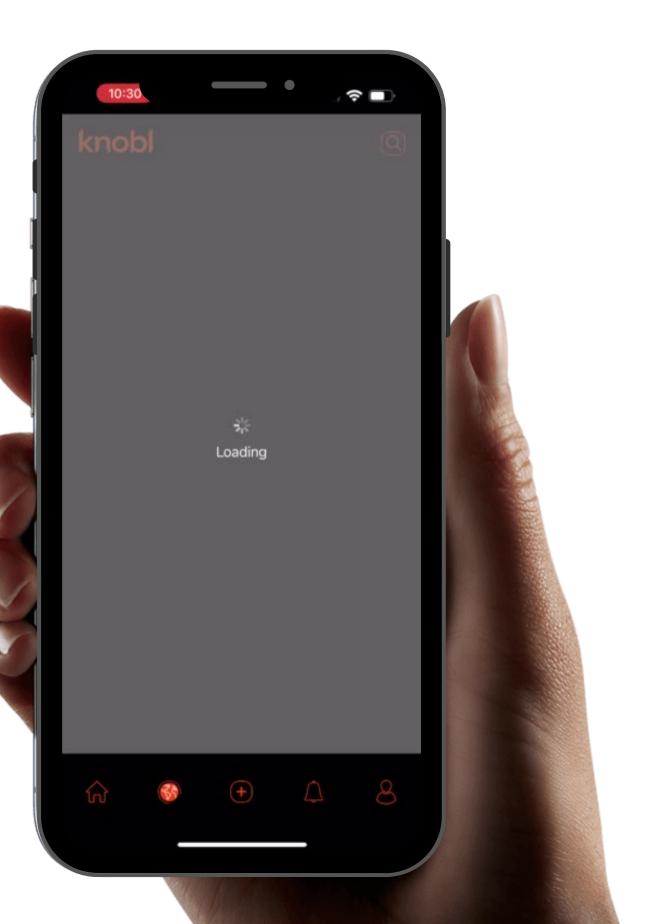


# How it Works

- Brand Creates Campaign & Donates
- Employees and Consumers participate to complete the campaign
- Non profit receives donation to make change happen.

Market	
Validation	

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Product **Overview** 

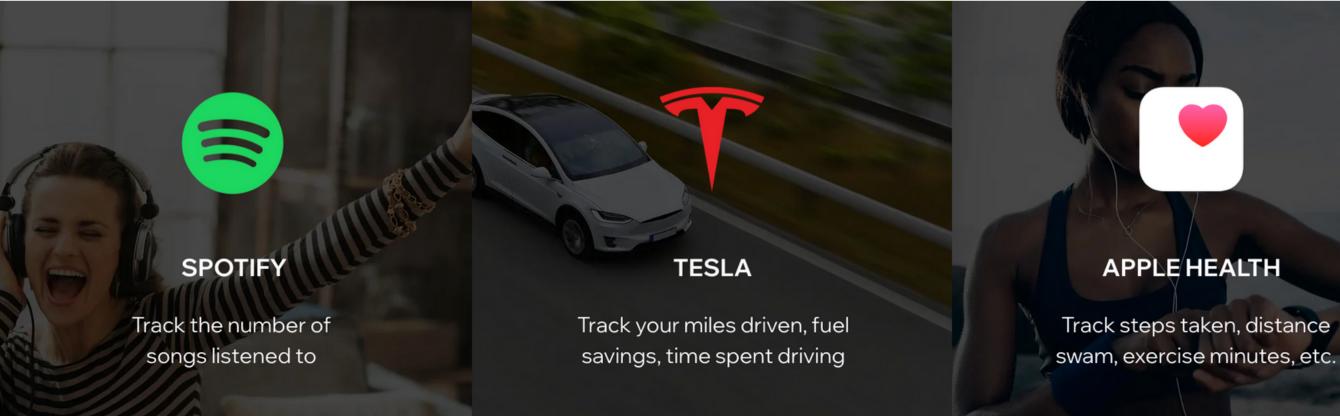
# **Knobl Magic**

#### **API INTEGRATION**

KNOBL CONNECTS WITH MULTIPLE API'S TO TURN EVERYDAY ACTIVITIES INTO **OPPORTUNITIES TO CONTRIBUTE TO SOCIAL IMPACT CAUSES** 

#### **ARTIFICIAL INTELLIGENCE**

**KNOBL LEVERAGES AI TO FIND THE CAUSES** MOST RELEVANT TO YOUR VALUES AND GENERATE USER CONTENT FOR THE CAMPAIGN CREATION TOOL.



Market Validation

**Business** Model

Knobl Team

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#### **2 MILLION NON PROFITS**

**KNOBL HAS ACCESS TO OVER 2 MILLION NON** PROFITS, FROM LARGE AND GLOBAL **POWERHOUSES TO SMALLER MORE** COMMUNITY FOCUSED ENDEAVORS

## FORTNITE

#### FORTNITE

Track matches played, matches won, or total kills



**Product Overview** 

## **Business Model**

## **Room to Scale...**



SAAS Monthly Subscription:

Calculated by # of Employees







Advertising Revenue will be activated once Knobl obtains 50,000 users



#### Knobl will sell its API platform to B2B in 3 years as an SAAS

### Tracking Data to B2B will be monetized according to user growth



CompanyProductOverviewOverview

## Traction

ل ا	NOV 22	Accepted into the International Accelerator in Austin, TX. 1 of 12 out 6,000 applicants.
	AUG 23	Approved by Apple Dev to launch Knobl on the Apple App Store
c	NOV 23	Our user base has increased 260% from 50 to 180 in just 3 months without any paid marketing services and have sent over \$10,000 to over 20 different nonprofits.
ç	NOV 23	The App began to generate revenue in the last quarter of 2023.

Total investment so far: **\$500,000** 

User growth

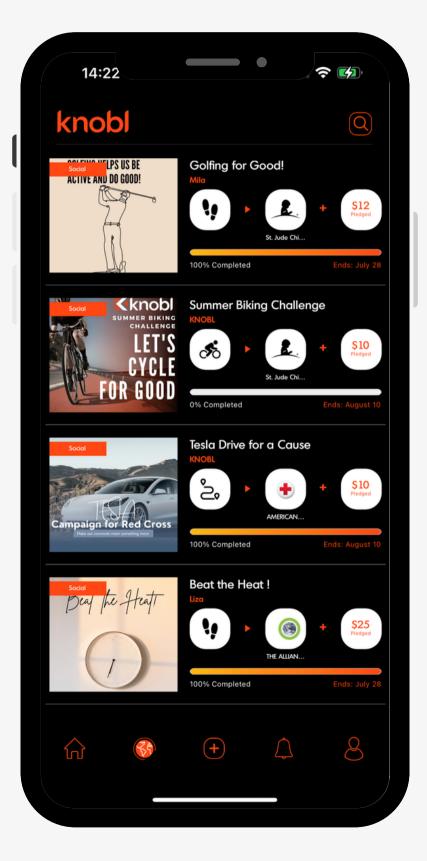
Total Donations 2023

260%



#### Market Validation

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Product **Overview** 



# Total Addressable Market (TAM): \$500 billion in donations

Serviceable Addressable Market (SAM): \$20 billion in corporate donations

Serviceable Obtainable Market (SOM): 20% of the market, \$4 billion.

Market Validation **Business** Model

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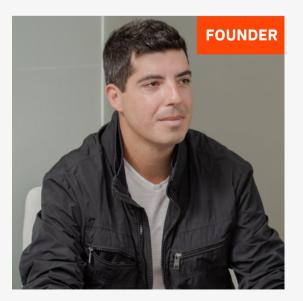


**Product Overview** 

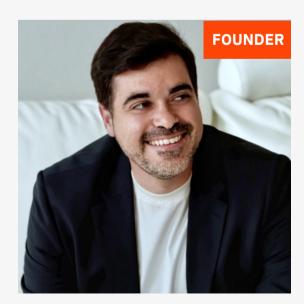
Our previous ventures:

# Our **Knobl Team**

## **Brothers & Co-founders:**



**Mario Hernandez** 



Maurizio Hernandez





Market **Business** Knobl **Contact Us** Validation Model Team

A water purification company based in the Dominican Republic. The exclusive distributor for Kinetico Inc. products. Positioned as a top brand in the residential, commercial, and hotel space. Heralded for its marketing efforts by Kinetico Inc.

An IOT and Enterprise Mobility company, serving the Latin American and Central American markets. Partnered with SAP and Hyderabad based MobileOne to bring innovative products into the emerging market.





Company Market Overview Validation

## **Capital Ask**

## \$1,500,000 Round

## Type: SAFE

Minimum Ticket Size: \$100,000

Discount Rate: 20% Valuation Cap: \$3,500,000 Use of Funds

First Engineer Hire

Android Development

**GTM Strategy** 

**AI Expansion** 

**API Integration R&D** 

User Base Milestone

Product Overview Business Model Super Team **Contact Us** 

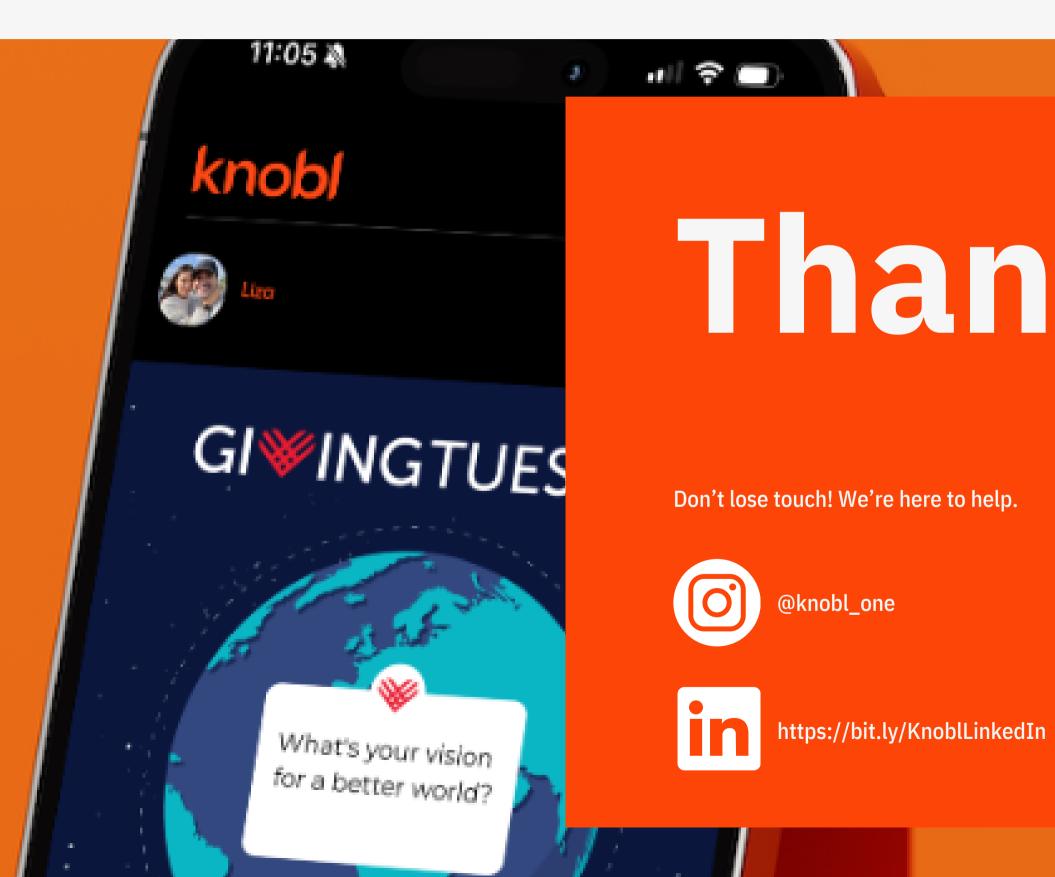


**Revenue Milestone** 

\$5,000 MRR



CompanyProductOverviewOverview



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