

## An Immediate and Life-Threatening Problem

Our warfighters can't get the supplies they need in time


## In Orbit's Solution - Space to Earth Logistics

Delivering critical supplies anywhere on Earth in under an hour


## An Immediate Market and a Blossoming Industry



Cancer Research

\$164 Billion

## Defense Logistics

\$329 Billion


Novelty Products

\$12 Billion

## Supported by \$2.5MM in Contracts

US Government - R\&D Contracts moving toward programs of record and sole source contracts
$A \mathrm{ABL}$


## Department of Defense

\$2MM awarded in R\&D Grants
Working toward \$120MM in contracts for 2025

## Topics:

- AI/ML Decision Making on Hypersonic Flights
- Docking For Satellite Servicing/Refueling
- Precision Re-entry (In work)

ISS


## NASA International Space Station

Awarded Demo Flight, \$1.2MM Value

## Topics:

- Robotic Docking and Cargo Transfer
- In partnership with Voyager Space
- ISS Cargo Return (In work)

Commercial - Customers formally signed on for our first missions and relationships with key industry players
\$500k Committed Revenue Secured
SpacePharma + IDDK


20+ Letters of Intent and Support


## Innovative Team with on-orbit experience ( $15+$ satellites)



## Technical Roadmap

To date:


Prototyped full-scale structure


High-altitude drop tésts complete


Rendezvous and docking simulations


Ready to build first re-entry vehicle


Benchtop Resource Exchange Module (REX) test bed

## 2024:

- Cargo Delivery Capability from weather balloon
- \$1.25MM effort

2025:


- First Re-entry Mission + ISS Cargo Transfer Demo
- \$8MM effort


## 2026:

- Full-scale Flight + Docking Demo
- \$15MM effort

2027-2030

- Servicing DoD customers. Opening to commercial uses via procured contracts


## Financial Projections

## Revenue Model:

- \$30MM STRATFI over 2024-2025
- $\$ 200 \mathrm{MM}+$ Space Force contract in 2026/7 for small constellation of orbital depots.
- \$30k per kilogram round-trip service
- 200kg payload capability
- \$6MM total revenue per flight
- Cargo Transfer and Docking Systems for \$1MM \$5MM each
- Off-the-shelf and custom builds

| Revenue per mission | $\$ 6 \mathrm{MM}$ |
| :--- | :--- |
| Retriever cost per launch | $\$ 350 \mathrm{k}$ |
| Launch cost per mission | $\$ 2.5 \mathrm{MM}$ |
| Net per flight: |  |

## The Ask - In Orbit is raising a \$3MM seed

## Use of Funds

1. Build and test first re-entry vehicle
Mature design with hardware suppliers identified
2. Execute on Government Contracts
Secure STRATFI funding + Secure formal purchase order for weather balloon cargo delivery
3. Increase Commercial Pipeline On-orbit Payload Hosting,
Orbital Cargo Transfer Sales,
Docking Șystem Sales


- \$1.5MM: Hire \& Scale Workforce
- Three additional hires (10-total)
- \$1MM: Vehicle Hardware Purchases
- \$250k for Heat Shield
- \$175k for Avionics
- \$125k for Structures/Mechanisms
- \$450k for Parachute Systems
- \$500k: Operations
- \$250k manufacturing/office space
- \$250k legal/software/accounting

