



VEHICLES
CORPORATION

**Drone Networking.
American Made.
First of its Kind.**

EVE VEHICLES IS SAVING LIVES

Emergency Response departments are experiencing extreme personnel shortages and resource constraints, hindering their ability to promptly respond to emergency situations.

- **911 wait times** and dispatch times are **on the rise**
- **Negative sentiment** towards emergency response reduced new applicants (AustinPD alone saw a **96% decrease in new applicants**)
- **Violent crime** is at an all-time high **up 30%** with no proposed solution in sight
- **Sending more resources than needed is very costly** and leads to slower response times for other emergency situations.⁽¹⁾

eve Vehicles is launching Drone-as-a-Service for First Responders to enable emergency responders determine the most efficient and effective way to allocate resources and save lives

(1) The cost of sending a police car and officers is up to \$300 per hour; a firetruck with firemen costs up to \$2,000 per hour; an Ambulance and EMS costs up to \$600 per hour.

QROW IS THE ANSWER

Our QROW Drone First Responders enable emergency responders to determine the most effective way to save resources and save lives

Emergency Scenario



Real World Results

Across three years Chula Vista PD in California, Drone First Responders:

- Responses to **18,130 incident reports**.
- Assists in **over 2400 arrests**.
- Avg. response time **under 95 seconds**.
- Resolved **over 22% of emergencies without dispatching ground units**.

Drones as First Responders are **force multipliers** that improve **efficiency**, reduce **response time**, resolve emergencies with **non-violent** solutions, and **operate continuously**.

USER FRIENDLY



The QROW

Drone Features:

- Long cylindrical body design enables camera functionality during perch, conserving energy.
- Capable of precise docking under most weather conditions
- Top mounted camera conserves energy
- Can land in any QROW docking station

Base Station Features:

- Autonomous and operator-controlled modes
- Autonomous bounding and recharge (Autonomous dispatch a fully charged drone to replace a drone nearing the end of its battery life)

Software & Network Features:

- Drones and base stations maintain constant internet connectivity
- Secure recording and storage of flight telemetry and other sensor data
- Uses blockchain ledger for recording of operation data
- Secure web-based application to control drone fleet and tasks



User Interface

DRONE MARKET EXPLOSION

Security Drone Market (2022)



Market data calculated using the commercial drone market

DRONE AS A SERVICE



\$8,000/mo

Fee per Drone
and Base Station pair



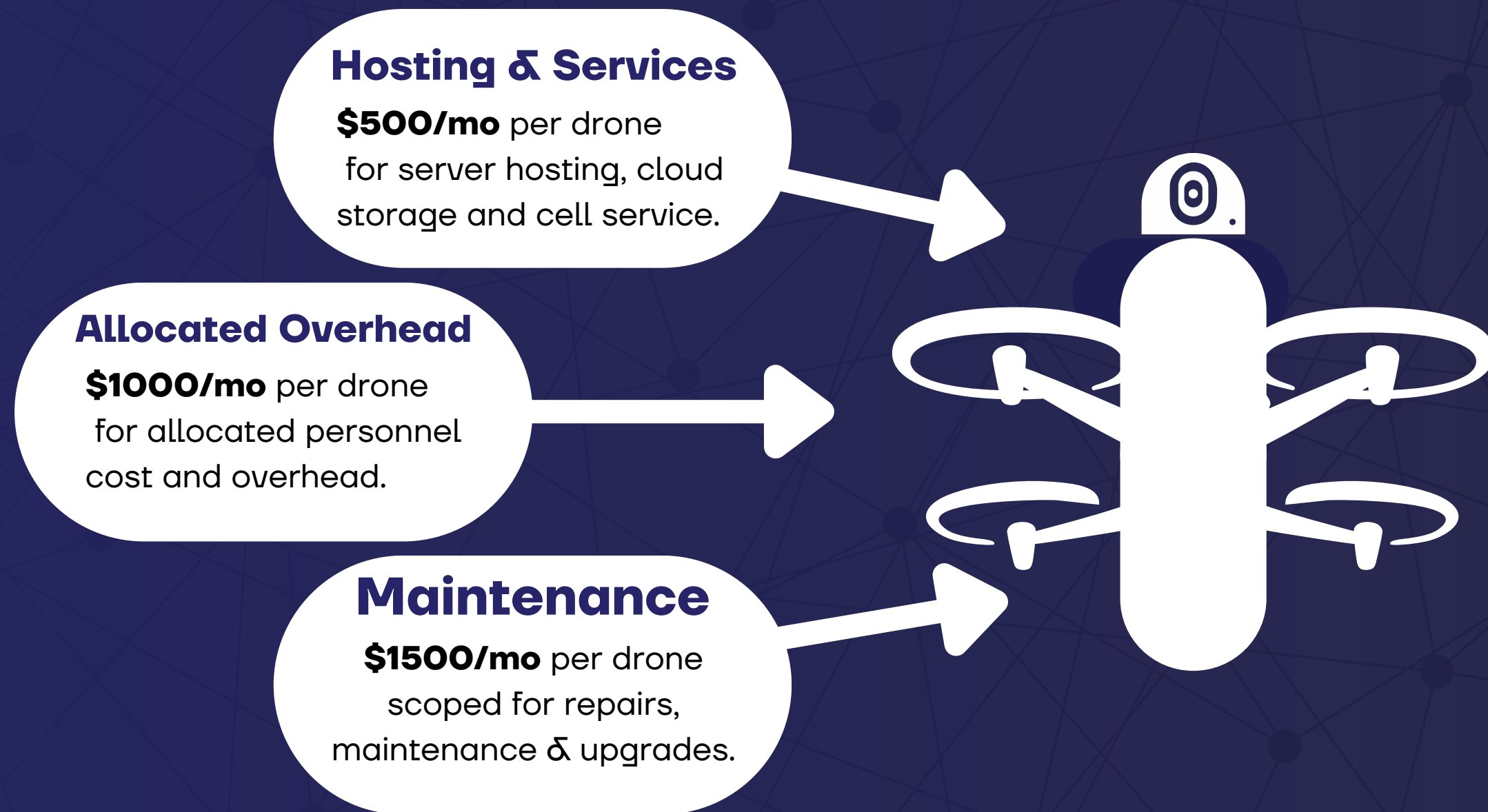
\$100+/mo

Add-on fees for specialized
components and sensors



we make money by providing customers with hardware and network access as a subscription model. Building our technology along side our customers has helped us create this business model, which we refer to as "*Drone-as-a-Service.*"

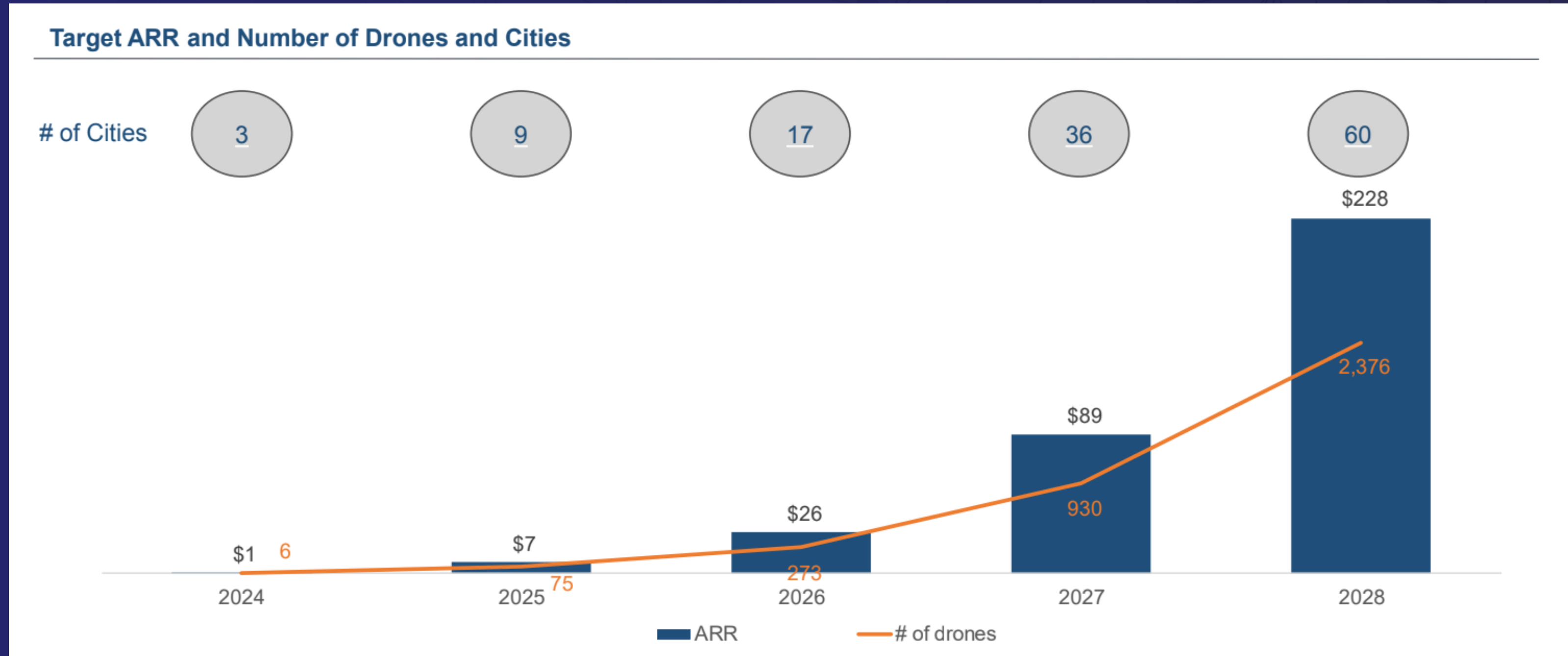
60% GROSS MARGIN



- When charging **\$8,000/mo** for each drone, we achieve a **60% Gross Margin** by **2027**.
- we **recoups** the cost of each drone and station **in 3 months**.

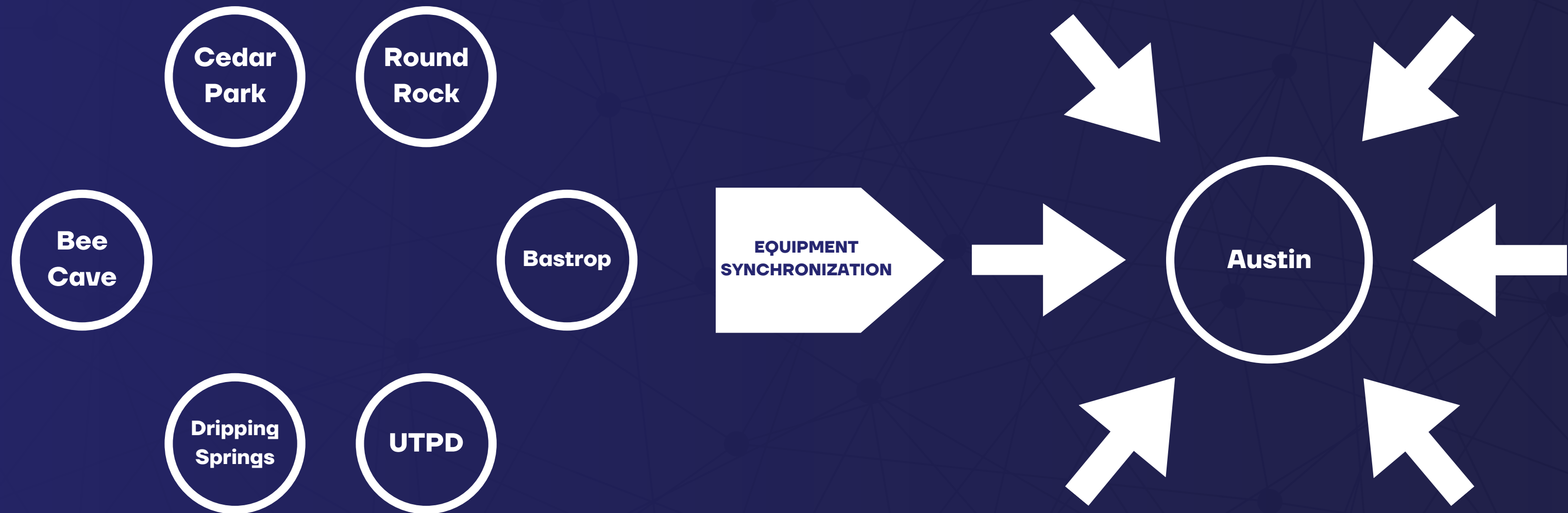
Reaching \$26M IN THREE YEARS

By 2028, we target to be in **60 cities** with an average of **60 drones per city**



* Revenue generating drones by end of 2028 is less than 3,600 as we assume 48 months ramp up period for cities added in 2027 and 2028

Equipment Sync Strategy



- Acquire small cities surrounding a major metropolitan area.
- Use grants and/or discretionary funding to install QROW systems.
- Provide value to end users, with the goal of entering the formal budget.
- Small city installments will set technology standard that larger cities will sync to.

EVE HAS STRONG TRACTION

Pilot Programs

- **Bee Cave PD**
 - Proposal Signed 01/17/2024

Letters of Intent

- **Travis County Sheriff**
- **Williamson County**
- **Harris County**

Government Contracts

- **AFWERX SBIR Phase I Contract**
 - Award: \$75,000
 - Awarded to R&D a networked drone system for ISR & Payload Delivery
- **AFWERX SBIR Phase II Contract**
 - Award: \$1,750,000
 - Awarded to R&D a backpackable drone for deployment with AF security forces.



**NATIONAL
SECURITY
INNOVATION
NETWORK**

U.S. DEPARTMENT OF DEFENSE

EVE FLIES ABOVE THE REST

Our drone network flexibility and autonomous logistics sets us apart from our competitors

	American Made	Internet Connected	Waypoint Missions	Bounding Missions	Recharge Autonomously	Mobile Docking Station	Land in Any Docking Station	Advanced Computer Vision	Enclosed Docking Station
eve Vehicles	✓	✓	✓	✓	✓	✓	✓	✗	✗
Asylon	✓	✓	✓	✗	✓	✗	✗	✗	✗
Brinc	✓	✓	✓	✗	✗	✗	✗	✓	✗
DJI	✗	✓	✓	✗	✓	✗	✗	✓	✓
Paladin	✗	✓	✓	✗	✗	✗	✗	✗	✗
Skydio	✓	✓	✓	✗	✓	✗	✗	✓	✓
Sunflower Labs	✗	✓	✓	✗	✓	✗	✗	✗	✓

THE DREAM TEAM



Roger Pecina
CEO & Founder

- Roger has 10+ years experience designing and manufacturing drones.
- Former Lead Drone Engineer for Guinn Partners, where he worked under Colin Guinn who founded DJI North America.
- Helped six different startups and organizations design and produce their drones, from scratch.
- Product development experience and engineering prowess sets Roger above the rest in the drone industry.



Daniel Donaldson
CRO & Founder

- Daniel is an experienced Lead Salesman in both tech and the start up space.
- Lead his team at Gel Blaster from selling 500units a month to 50,000units in under a year.
- Daniel has helped multiple start up companies close investor funding and develop successful sales teams.
- Daniel was integral in eve securing Letter of Intent from our biggest potential customers



Markos Salisbury
CSO & Founder

- 3 years experience managing small to medium sized businesses.
- Doubled operational efficiency of Austin Clinic for Men in the first year of employment.
- Experience in financial accounting from Wells Fargo and through role as Business Development Manager for Austin Clinic for Men.
- Proficient with intellectual property and has filed his own green energy patent in addition to eve's IP.



Mostafa Fath El-Den
Interim-COO

- Mostafa served for 6 years as a Nuclear Surface Warfare Officer in the US Navy.
- Navigated warships and maintained the safe operation of nuclear propulsion plant.
- Mostafa has led several divisions consisting of hundreds of sailors across 3 ships and 4 deployments.
- Skilled in robotics, CAD, schematic and PCB Design, web development, and mechanics.



Nicolas Brissonneau
CTO

- Nico is an engineer with 3 masters degrees in mechanical engineering and robotics.
- Lead UT to winning third place in the International Robo Cup competition.
- Spent the last 6 years designing and coding robotic systems ranging from autonomous vehicles to robotic exoskeletons.
- Previously worked at Apptronik, Roboligent, and Akeoplus.



John Buell
VP of Partnerships

- 14 year experience in the US Army and 26 year experience with Austin Police Department.
- Head of the Austin Police Robotics Division for the last 10 years.
- Founded his own public safety drone pilot training company, where he sold classes and equipment to police departments, for over 10 years.
- Deep understanding of laws and government regulations regarding drone use and operation.



THE ADVISOR TEAM



Scott Johnston
Advisor

- Expert in AI/ML with over 12 years of experience in R&D for DOD/IC customers while working at premier research labs at MIT and the University of Texas at Austin
- Experienced manager of ~\$1 Million annual research portfolio and multiple engineers/scientists
- BS and MS in EE from UT Austin.
- Active investor in Austin startup community with 9 active investments from seed stage to Series B



Trevor Richards
Advisor

- Vast experience with IT Management and IT Consulting for over 35 years.
- Founding Partner at Lightwell, an IT Consulting business, in 2001.
- Experienced C-suite executive as the Chief Technology Officer at Lightwell for 12 years.
- Exited founder and investor. Most recently, Lightwell was sold to Eliassen Group in 2021.



Giorgio Giurdanella
Advisor

- Sales team lead for 2 companies that went through acquisition.
- Built an entire territory for flock Safety (LPR to law enforcement) from the ground up.
- Won first major RFP for flock Safety in the western United States.
- Strong skill set in sales strategy, government sales, start up funding



Adel Senoussi
Fractional CFO

- 15 years of investment banking experience.
- Former Executive Director at Perella Weinberg Partners.
- Completed over 30 investment banking transactions (\$60+ billion of transaction value).
- MBA from the Wharton School at the University of Pennsylvania
- Holder of the Chartered Financial Analyst (CFA) designation.

\$2MM RAISE

We are raising **\$2,000,000** to **commercialize our drones** and deliver our product to **Austin Police Department, Bee Cave Police Department,** and other smaller adjacent police departments.





Believe

in



eve

VEHICLES

C O R P O R A T I O N

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